

# **OneSight**

**Financial Statements as of and for the  
Years Ended December 31, 2014 and  
2013 and Independent Auditor's Report**

**OneSight**  
**Index**  
**December 31, 2014 and 2013**

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	<b>Page(s)</b>
<b>Independent Auditor's Report</b> .....	1–2
<b>Financial Statements</b>	
Statements of Financial Position.....	3
Statements of Activities and Changes in Net Assets.....	4
Statements of Cash Flows.....	5
Notes to Financial Statements.....	6–14



## Independent Auditor's Report

To the Board of Directors of OneSight:

We have audited the accompanying financial statements of OneSight (the "Company"), which comprise the statements of financial position as of December 31, 2014 and December 31, 2013, and the related statements of activities and changes in net assets and statements of cash flows for the years then ended.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of OneSight at December 31, 2014 and December 31, 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Emphasis of Matter***

As discussed in Notes 2 and 8 to the financial statements, the Company has significant transactions with affiliated companies, who are related parties, with respect to contributions to support its business model. Our opinion is not modified with respect to this matter.

*PricewaterhouseCoopers LLP*

June 2, 2015

**OneSight**  
**Statements of Financial Position**  
**As of December 31, 2014 and 2013**

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	<b>2014</b>	<b>2013</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 53,933	\$ 97,187
Investments	8,533,793	5,958,148
Receivables	67,791	165,877
Receivables from related parties	1,035,153	640,811
Prepaid expenses and other	90,424	41,591
Inventory	16,419,775	16,898,179
Property and equipment, net	<u>1,824,155</u>	<u>1,259,765</u>
Total Assets	<u>\$ 28,025,024</u>	<u>\$ 25,061,558</u>
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 698,710	\$ 554,689
<b>Net assets</b>		
Unrestricted	26,571,227	23,542,650
Temporarily restricted	<u>755,087</u>	<u>964,219</u>
Total Net Assets	<u>27,326,314</u>	<u>24,506,869</u>
Total Liabilities and Net Assets	<u>\$ 28,025,024</u>	<u>\$ 25,061,558</u>

See Notes to Financial Statements

# OneSight

## Statements of Activities and Changes in Net Assets For the Years Ended December 31, 2014 and 2013

	2014	2013
<b>Unrestricted Revenue and Gains</b>		
In-kind contributions	\$ 5,560,669	\$ 8,280,936
Individual giving	6,609,491	4,827,202
Corporate giving	2,064,856	989,931
Special events	495,798	417,999
Grants	5,000	15,000
Other	44,352	60,899
Investment income	188,674	187,611
Realized gain (loss) on investments	370,809	(5,799)
Gain on sale of fixed assets	19,921	-
Assets released from restriction	219,132	611,710
	<u>15,578,702</u>	<u>15,385,489</u>
Total unrestricted revenues and gains		
<b>Expenses</b>		
Program services		
Global clinics	3,688,241	3,615,102
Sustainable developing markets	2,003,633	1,160,371
Regional clinics	1,783,962	2,242,034
Sustainable developed markets	241,691	208,782
Vision van operations	275,092	347,316
Resource center operations	237,809	363,899
Outreach programs	574,265	73,514
In-store programs	2,325	6,970
	<u>8,807,018</u>	<u>8,017,988</u>
Total program services		
Supporting activities		
Fundraising	456,760	702,828
Special events	285,046	243,070
Program administration	2,630,073	1,675,426
	<u>3,371,879</u>	<u>2,621,324</u>
Total supporting activities		
Total expenses	<u>12,178,897</u>	<u>10,639,312</u>
<b>Unrestricted revenues in excess of expenses</b>	3,399,805	4,746,177
Unrealized gain (loss) on investments	(371,228)	291,616
<b>Change in unrestricted net assets</b>	<u>3,028,577</u>	<u>5,037,793</u>
<b>Temporarily restricted net assets</b>		
Assets released from restriction	(219,132)	(611,710)
Committed Contributions	10,000	412,177
	<u>(209,132)</u>	<u>(199,533)</u>
Decrease in temporarily restricted assets		
Increase in net assets	2,819,445	4,838,260
Net assets - Beginning of year	24,506,869	19,668,609
Net assets- End of year	<u>\$ 27,326,314</u>	<u>\$ 24,506,869</u>

See Notes to Financial Statements

**OneSight**  
**Statements of Cash Flows**  
**For the Years Ended December 31, 2014 and 2013**

	<b>2014</b>	<b>2013</b>
<b>Cash Flows from Operating Activities</b>		
Increase in net assets	\$ 2,819,445	\$ 4,838,260
Adjustments to reconcile increase in net assets to net cash provided by operating activities		
Depreciation	453,866	320,163
In-kind contributions of inventory	(1,052,725)	(3,762,077)
In-kind contributions of property and equipment	-	(32,681)
Gain on sale of fixed assets	(19,921)	-
Unrealized (gain) loss on investments	371,228	(291,616)
Realized (gain) loss on investments	(370,809)	5,799
Investment income	(188,674)	(187,611)
Investment fees	25,610	16,779
Changes in		
Receivables	(296,256)	634,597
Prepaid expenses and other	(48,833)	116,611
Inventory	1,531,129	487,553
Accounts payable and accrued expenses	144,020	205,956
Net cash provided by operating activities	<u>3,368,080</u>	<u>2,351,733</u>
<b>Cash Flows from Investing Activities</b>		
Purchases of property and equipment	(1,021,334)	(804,462)
Proceeds from sale of fixed assets	23,000	-
Purchases of investments	(4,497,248)	(3,442,066)
Proceeds from sale of investments	2,084,248	1,732,066
Net cash used in investing activities	<u>(3,411,334)</u>	<u>(2,514,462)</u>
Decrease in cash and cash equivalents	(43,254)	(162,729)
Cash and cash equivalents - Beginning of year	97,187	259,916
Cash and cash equivalents - End of year	<u>\$ 53,933</u>	<u>\$ 97,187</u>

See Notes to Financial Statements

# OneSight

## Notes to Financial Statements

### As of and for the Years Ended December 31, 2014 and 2013

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#### 1. Organization

OneSight is an Ohio not-for-profit corporation that was founded on March 16, 1993. OneSight is organized and operated exclusively for charitable and educational purposes by providing eye care and eyeglasses to the underprivileged and by providing optical education to people in the United States and abroad.

#### 2. Summary of Significant Accounting Policies

##### **Basis of Presentation**

OneSight's financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America from the separate records maintained by OneSight. As discussed in Note 8, related parties contribute to OneSight's various services and inventory, which are recorded at estimated fair value within unrestricted revenues as in-kind contributions and within expenses as program services and supporting activities in the statement of activities and changes in net assets. Accordingly, these financial statements may not necessarily be indicative of the conditions that would have existed or the results of operations if OneSight had been operated as an unaffiliated organization.

##### **Cash and Cash Equivalents**

Cash and cash equivalents include cash and highly liquid investments with original maturities of three months or less and consist of cash on hand and deposits in bank accounts.

##### **Investments**

OneSight records investments at fair value based on the quoted market prices of the related security or on broker-quoted prices for securities for which quoted market prices are not available. Realized gains and losses on sale of investments are computed based on the carrying value at the time the security was sold under the specific identification method.

##### **Concentrations**

Financial instruments that potentially subject OneSight to credit risk consist principally of cash, investments, and receivables. Cash and cash equivalents are maintained with various major financial institutions. Periodic evaluations are performed of the financial institutions in which cash is invested. Concentrations of credit risk with respect to receivables are limited because no individual contributor receivable is material, except for receivables from related parties totaling \$1,035,153 and \$640,811 as of December 31, 2014 and 2013, respectively (see Note 8).

##### **Inventory**

Inventory consists of donated and purchased reading glasses, frames, lenses, and sunglasses. Donated inventory is recorded at fair value. The fair value of donated inventory is management's best estimate of the cost OneSight would incur to purchase the inventory through its significant donors (see Note 8). The fair value of donated inventory is recognized in revenue as in-kind contributions in the statement of activities and changes in net assets. Purchased inventory is stated at cost, which approximates fair value.

##### **Fair Value of Financial Instruments**

Certain financial instruments are required to be recorded at fair value. The estimated fair values of such financial instruments have been determined using market information and valuation methodologies. Changes in assumptions or estimation methods could affect the fair value estimates; however, OneSight does not believe any such changes would have a material impact on

# **OneSight**

## **Notes to Financial Statements**

### **As of and for the Years Ended December 31, 2014 and 2013**

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its financial position, changes in net assets, or cash flows. The carrying values of these financial instruments approximated fair value at December 31, 2014 and 2013, respectively.

#### **Contributions**

Contributions received, including unconditional promises to give and donated assets, are recorded as unrestricted, temporarily restricted, or permanently restricted revenue depending on the existence and nature of any donor restrictions. All contributions are considered available for unrestricted use unless specifically restricted by the donor. OneSight recognizes a receivable for committed contributions as an increase in temporarily restricted net assets until the time the restriction expires (see Note 6). Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the same reporting period in which the support is recognized. Contributions are recorded at the fair value of the asset or service contributed.

#### **Functional Classification of Expenses**

The costs of supporting the program services and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Certain costs have been allocated among the program services and supporting activities based on specific identification and OneSight staff time spent within each functional category (see Note 11).

#### **Property, Plant and Equipment**

Owned assets consist of both donations and purchases. Donations are recorded at fair value and purchases are recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Vision vans are depreciated over five years, clinic equipment over five to seven years, and resource center equipment over three to five years.

#### **Income Taxes**

OneSight is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and has received a ruling from the Internal Revenue Service allowing OneSight to operate as a public charitable organization. The ruling states that contributions made to OneSight are treated as if they were made to a public charity, and as such, contributions are deductible by the donor for federal income, gift, and estate tax purposes. The Company received a favorable tax determination letter from the Internal Revenue Service dated May 13, 2009. The Company believes they continue to qualify and operate in accordance with applicable provisions of the Internal Revenue Code.

#### **Pervasiveness of Estimates**

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management has made, where necessary, estimates and judgments, based on currently available information that affect certain of the amounts reflected in the financial statements. Actual results could differ from those estimates.

#### **Recent Accounting Pronouncements**

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, *Revenue From Contracts with Customers (Topic 606)* (ASU 2014-09), which supersedes the revenue recognition requirements in ASC 605, *Revenue Recognition*. This guidance is effective for OneSight as of January 1, 2017. OneSight is currently evaluating the potential effect of the adoption of this guidance on its statements of financial position, statements of activities and changes in net assets and statements of cash flows.

**OneSight**  
**Notes to Financial Statements**  
**As of and for the Years Ended December 31, 2014 and 2013**

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**3. Fair Value Disclosures**

OneSight determines the fair market value of its financial instruments based on the fair value hierarchy, which requires an entity to maximize the use of observable inputs (Level 1) and minimize the use of unobservable inputs (Level 3) when measuring fair value.

The three levels of inputs that may be used to measure fair values include:

*Level 1 — Quoted prices in active markets for identical assets or liabilities. This is the most reliable fair value measurement and includes active exchange-traded equity securities.*

*Level 2 — Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.*

*Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.*

Financial assets measured at fair value on a recurring basis as of December 31, 2014 and 2013, are summarized as follows:

2014	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	Fair Value
<b>Assets</b>				
Money market funds	-	\$ 1,142,383	\$ -	\$ 1,142,383
<b>Mutual funds</b>				
Real estate funds	289,170			289,170
Fixed-income funds	2,673,076			2,673,076
Domestic stock funds	208,267			208,267
International stock funds	1,363,085			1,363,085
Other	870,151			870,151
Total mutual funds	5,403,749	-	-	5,403,749
<b>Equity securities</b>				
Domestic stock	1,923,658			1,923,658
International stock	64,003			64,003
Total equity securities	1,987,661	-	-	1,987,661
Total	\$ 7,391,410	\$ 1,142,383	\$ -	\$ 8,533,793

**OneSight**  
**Notes to Financial Statements**  
**As of and for the Years Ended December 31, 2014 and 2013**

2013	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	Fair Value
Assets				
Money market funds	-	\$ 1,064,997	\$ -	\$ 1,064,997
Mutual funds				
Real estate funds	201,427			201,427
Domestic stock funds	1,508,394			1,508,394
International stock funds	826,638			826,638
Fixed-income funds	1,704,281			1,704,281
Other	652,411			652,411
Total mutual funds	4,893,151	-	-	4,893,151
Total	\$ 4,893,151	\$ 1,064,997	\$ -	\$ 5,958,148

There was no activity throughout the year related to financial assets or financial liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3). Similarly, there were no nonfinancial assets or nonfinancial liabilities measured at fair value on a nonrecurring basis.

**4. Investments**

The cost, net unrealized appreciation or depreciation, and fair value of investments recorded as of December 31, 2014 and 2013, consist of the following:

	2014		
	Cost	Unrealized Appreciation / (Depreciation)	Fair Value
Money market funds	\$ 1,142,383	\$ -	\$ 1,142,383
Equity securities	1,858,994	128,667	1,987,661
Mutual funds	5,487,247	(83,498)	5,403,749
Total	\$ 8,488,624	\$ 45,169	\$ 8,533,793

  

	2013		
	Cost	Unrealized Appreciation / (Depreciation)	Fair Value
Money market funds	\$ 1,064,997	\$ -	\$ 1,064,997
Mutual funds	4,480,620	412,531	4,893,151
Total	\$ 5,545,617	\$ 412,531	\$ 5,958,148

Investment net income of \$188,674 and \$187,611, is composed of interest income of \$314 and \$403 and dividend income of \$188,360 and \$187,208, for the years ended December 31, 2014 and 2013, respectively.

**OneSight**  
**Notes to Financial Statements**  
**As of and for the Years Ended December 31, 2014 and 2013**

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**5. Property and Equipment**

Property and equipment and the related accumulated depreciation as of December 31, 2014 and 2013, respectively, consist of the following:

	<b>2014</b>	<b>2013</b>
Vision vans	\$ 1,255,860	\$ 1,520,940
Clinic equipment	1,133,771	1,052,397
Resource center equipment	361,568	361,568
Software	465,750	-
Leasehold improvements	231,199	-
Other property	<u>425,000</u>	<u>189,000</u>
Total property and equipment	3,873,148	3,123,905
Accumulated depreciation	<u>(2,048,993)</u>	<u>(1,864,140)</u>
Property and equipment - net	<u>\$ 1,824,155</u>	<u>\$ 1,259,765</u>

**6. Temporarily Restricted Net Assets**

During 2014, OneSight recognized \$10,000 of future committed contributions as an increase in temporarily restricted net assets, to fund a 2015 Par for Sight sponsorship.

During 2014, OneSight recorded \$219,132 as assets released from restriction in the statement of activities and changes in net assets, of which \$191,736 was used to fund clinics and other operations in the State of California. The remainder was used to fund various other programs.

As of December 31, 2014, OneSight has \$755,087 of temporarily restricted net assets, of which \$745,087 is restricted to fund clinics and other programs in the State of California and \$10,000 is restricted to fund a 2015 Par for Sight sponsorship.

During 2013, OneSight recognized \$412,177 of future committed contributions as an increase in temporarily restricted net assets, of which \$317,177 was restricted to fund sustainable clinics in developing markets and \$95,000 was restricted to fund specific regional clinics and vision van operations in the United States.

During 2013, OneSight recorded \$611,710 as assets released from restriction in the statement of activities and changes in net assets, of which \$317,177 was used to fund sustainable clinics in developing markets and \$146,929 was used to fund clinics and other operations in the State of California. The remainder was used to fund various other programs.

As of December 31, 2013, OneSight has \$964,219 of temporarily restricted net assets, of which \$936,823 is restricted to fund clinics and other programs in the State of California and \$27,396 is restricted to fund specific regional clinics and vision van operations in the United States.

**OneSight**  
**Notes to Financial Statements**  
**As of and for the Years Ended December 31, 2014 and 2013**

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**7. In Kind Contributions**

OneSight records donated goods and services meeting defined characteristics as in-kind contributions. Items recorded as in-kind contributions include donated services of optometrists and other specialized services, and the value of donated equipment, frames, lenses, and medicines used by OneSight in its regional and global clinics. The use of the donated goods and services is charged, as incurred, to functional expenses and is allocated among each appropriate line of the statement of activities and changes in net assets.

Of the total in-kind contributions in 2014 and 2013, approximately \$591,000 and \$999,000, respectively, were received from outside parties and the remaining balance from related parties (see Note 8).

**8. Related Party Transactions**

Luxottica Retail North America Inc. (LRNA), Luxottica North America Distribution LLC (LNAD), Luxottica USA LLC, Eyemed Vision Care LLC, Oliver Peoples, Inc. Oakley Inc., Ray-Ban Sun Optics India Ltd., and Luxottica SEA PTE Ltd. are consolidated entities of Luxottica Group, SpA. LRNA and LNAD are related parties of OneSight by virtue of providing administrative, program planning and direction, legal, bookkeeping support, and distribution services to OneSight. Certain members of LRNA management serve on OneSight's board of trustees and play a critical role in the daily ongoing operations of OneSight. In addition, LRNA provides for the salary of specialists required in the operation of the vision van, global, and regional clinics. The fair value of services provided by LRNA and LNAD are recognized as in-kind contributions. LRNA, LNAD, Luxottica USA LLC, Oliver Peoples, Inc. Oakley Inc., and Ray-Ban Sun Optics India Ltd. also donate inventory for use in OneSight's operations. OneSight's management makes its best estimate, based on currently available information, to determine the fair value of donated services and inventory, and believes that the fair values of these in-kind contributions are reasonable. However, the fair value of the contributions may not necessarily be indicative of values that would have been recognized by OneSight had it obtained these services and inventories independently. The fair value of in-kind contributions reflects an estimate of the cost incurred by LRNA, LNAD and other related parties in providing these contributions.

Total in-kind contributions received from entities of Luxottica Group approximate \$4,970,000 (32% of unrestricted revenue) in 2014 and \$7,282,000 (47% of unrestricted revenue) in 2013. The composition of in-kind contributions for the year ended December 31, 2014 and 2013, is approximately as follows:

	<b>2014</b>	<b>2013</b>
Cost of skilled personnel	\$ 3,308,000	\$ 3,474,000
Inventory (frames, lenses, sunglasses, and readers)	979,000	3,346,000
Facilities	452,000	311,000
Resource center	93,000	93,000
Legal services and insurance	41,000	53,000
Other in-kind donations	97,000	5,000
	<u>\$ 4,970,000</u>	<u>\$ 7,282,000</u>

# **OneSight**

## **Notes to Financial Statements**

### **As of and for the Years Ended December 31, 2014 and 2013**

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Total cash contributions from Luxottica Group, SpA, Luxottica USA LLC, Eyemed Vision Care LLC, LRNA, Oakley Inc., and Luxottica SEA PTE Ltd. were \$649,536 and \$561,675 for 2014 and 2013, respectively. OneSight also received contributions from The LensCrafters Foundation of Canada, a related party of OneSight by virtue of being affiliated with LRNA, of \$562,462 and \$450,252 for 2014 and 2013, respectively. These contributions are included as individual support in the statement of activities and changes in net assets.

Amounts receivable from related parties at December 31, 2014 and 2013 were \$1,035,153 and \$640,811, respectively. These receivables consist primarily of customer in-store donations and employee payroll deductions.

#### **9. Commitments and Contingencies**

##### **Litigation**

From time to time, the Company is a defendant in lawsuits as a result of services provided through its operations. At December 31, 2014, the Company is not aware of any pending or threatened litigation.

#### **10. Subsequent Events**

On January 8, 2015, OneSight donated approximately 290,860 units of inventory to Feed The Children, a non-profit organization. The inventory consisted of various frames, readers, and sunglasses, which had a combined total fair value of approximately \$6,278,919.

OneSight evaluated subsequent events through June 2, 2015, which is the date the financial statements were available for issuance.

**OneSight**  
**Notes to the Financial Statements**  
**As of and for the Year Ended December 31, 2014**

**11. Functional Classification of Expenses**

The functional classification of expenses for the year ended December 31, 2014, is as follows:

Description	Total	Program Services							Supporting Activities			
		Global Clinics	Sustainable Developing Markets	Regional Clinics	Sustainable Developed Markets	Vision Van Operations	Resource Center Operations	Outreach	In-Store Programs	Fundraising	Special Events	Program Administration
Donated goods and services	\$ 4,507,945	\$ 1,189,340	\$ 693,001	\$ 626,542	\$ 166,801	\$ 96,404	\$ 158,602	\$ -	\$ -	\$ 313,386	\$ 153,127	\$ 1,110,742
Travel/lodging/meals	2,178,391	987,238	361,234	570,142	29,202	32,186	1,713	769	-	11,058	643	184,206
Frame and lens usage	1,654,884	934,327	40,548	106,642	(1,455)	23,682	-	550,772	-	-	-	368
Postage and freight	346,561	278,120	46,953	20,738	330	3	-	-	109	98	-	210
Printing and supplies	81,028	13,482	(10,059)	42,259	3,587	2,292	2,718	663	2,200	7,796	326	15,764
Depreciation expense	453,866	62,160	-	165,465	-	87,932	68,614	-	-	-	-	69,695
Maintenance / minor equipment purchases	197,051	112,582	8,569	45,584	758	20,953	1,663	-	-	1,457	-	5,485
Grants awarded	796,353	-	777,936	-	3,417	-	-	15,000	-	-	-	-
Event expenses	108,254	-	-	-	-	-	-	-	-	2,956	92,550	12,748
Video / photography costs	239,557	-	-	-	-	-	-	-	-	-	1,035	238,522
Consultants / temporary labor	1,009,516	44,481	58,454	151,745	34,143	3,688	2,206	-	-	1,678	1,260	711,861
All other expenses	605,491	66,511	26,997	54,845	4,908	7,952	2,293	7,061	16	118,331	36,105	280,472
	<u>\$ 12,178,897</u>	<u>\$ 3,688,241</u>	<u>\$ 2,003,633</u>	<u>\$ 1,783,962</u>	<u>\$ 241,691</u>	<u>\$ 275,092</u>	<u>\$ 237,809</u>	<u>\$ 574,265</u>	<u>\$ 2,325</u>	<u>\$ 456,760</u>	<u>\$ 285,046</u>	<u>\$ 2,630,073</u>

**OneSight**  
**Notes to the Financial Statements**  
**As of and for the Year Ended December 31, 2013**

The functional classification of expenses for the year ended December 31, 2013, is as follows:

Description	Total	Program Services							Supporting Activities			
		Global Clinics	Sustainable Developing Markets	Regional Clinics	Sustainable Developed Markets	Vision Van Operations	Resource Center Operations	Outreach	In-Store Programs	Fundraising	Special Events	Program Administration
Donated goods and services	\$ 4,459,677	\$ 1,319,336	\$ 392,167	\$ 757,274	\$ 168,001	\$ 127,562	\$ 202,701	\$ -	\$ -	\$ 322,771	\$ 101,610	\$ 1,068,257
Travel/lodging/meals	2,148,691	1,140,858	289,468	520,883	23,628	29,608	13,394	-	-	16,998	146	113,709
Frame and lens usage	1,136,700	638,714	33,378	353,332	199	43,918	-	67,159	-	-	-	-
Postage and freight	215,146	166,314	16,542	27,097	-	28	18	693	-	887	63	3,505
Printing and supplies	187,548	55,902	72,577	42,560	(40,601)	2,316	27,788	-	5,542	12,637	97	8,730
Depreciation expense	320,163	43,224	-	154,220	-	88,412	34,307	-	-	-	-	-
Maintenance / minor equipment purchases	181,177	34,357	19,564	95,203	(37,800)	25,533	39,169	-	-	554	-	4,596
Grants awarded	175,000	-	175,000	-	-	-	-	-	-	-	-	-
Event expenses	183,724	-	-	-	-	-	303	-	-	93,188	90,233	-
Video / photography costs	169,583	-	-	-	-	-	-	-	-	8,237	-	161,347
Consultants / temporary labor	636,739	100,962	76,916	179,451	68,286	4,802	17,933	-	1,428	89,497	8,500	88,965
All other expenses	825,163	115,434	84,759	112,015	27,070	25,137	28,287	5,662	-	158,060	42,422	226,317
	<b>\$ 10,639,312</b>	<b>\$ 3,615,102</b>	<b>\$ 1,160,371</b>	<b>\$ 2,242,034</b>	<b>\$ 208,782</b>	<b>\$ 347,316</b>	<b>\$ 363,899</b>	<b>\$ 73,514</b>	<b>\$ 6,970</b>	<b>\$ 702,828</b>	<b>243,070</b>	<b>\$ 1,675,426</b>