

# 2017 ANNUAL REPORT

OneSight is an independent nonprofit and registered 501 (c) (3) committed to empowering sight, and achieving a world where access to vision care is no longer a barrier to human achievement.

Through our work providing access to quality eye care and eyewear in underserved communities worldwide, we help fuel people's potential by helping them see clearly.

Since 1988, OneSight has partnered with local health organizations, governments, school districts, industry leaders, doctors and volunteers to help more than 10 million people in 48 countries.

**BEATRIZ & HER GIRLS**  
2017 PERU CLINIC PATIENT



## CHARITABLE PROGRAMS

OneSight hosted 164 local, regional, and global clinics that provided needed eye care across 5 continents in Brazil, China, Malaysia, Mexico, Nicaragua, Peru, Tanzania, Thailand, the US, and Zambia.

## SUSTAINABLE INITIATIVES

In 2017 OneSight celebrated the opening of vision centers in the US, China, India, The Gambia, Rwanda, and Zambia, bringing vision care access to 9.46 million new people and expanding the total number of people with eye care access to 14 million across 87 centers worldwide.

- **EXPANDING OUR REACH**

Committed to addressing the areas of the world with the greatest need, 2017 saw OneSight's sustainable model expanding into 3 new countries: Liberia, Bangladesh, and East Timor. To further enhance the capabilities and eye care infrastructure of countries with existing centers, new manufacturing labs were opened in Rwanda and Zambia.

- **SCHOOL-BASED VISION CENTERS**

The launch of the school based vision center project in Bakersfield is the culmination of a long-standing partnership between OneSight, The Advanced Center for Eyecare (ACE), and the Bakersfield City School district in central California. Since 2012, OneSight has hosted an annual vision care clinic to provide eye exams and glasses to Bakersfield students, serving more than 3,600 students over the course of five years. The evolution of this partnership has led to the creation of these permanent school-based vision centers that will provide students with year-round access to vision care.

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## BY THE NUMBERS

### REVENUES

In-Kind Contributions	\$ 2,341,675
Individual Giving	\$ 5,765,513
Corporate Giving/ Sponsorship Income	\$ 10,693,262
Special Events	\$ 143,646
Grants	\$ 25,000
Other	\$ 13,356
Temporarily Restricted	\$ 253,122
<b>Total Revenues</b>	<b>\$ 19,235,574</b>

### EXPENSES

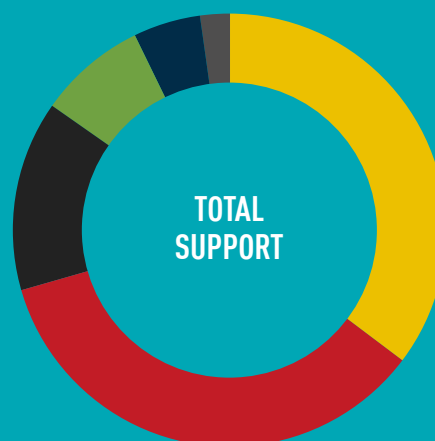
Program Services	\$ 15,817,289
<i>Global Clinics</i>	\$ 3,676,411
<i>Sustainable Developing Markets</i>	\$ 5,669,565
<i>Regional Clinics</i>	\$ 2,351,304
<i>Sustainable Developed Markets</i>	\$ 1,081,167
<i>Vision Van Operations</i>	-
<i>Resource Center Operations</i>	\$ 887,236
<i>Outreach Programs</i>	\$ 436,405
<i>In-Store Programs</i>	\$ 1,715,201
Program Administration	\$ 4,736,977
Fundraising	\$ 470,622
Special Events	\$ 24,826
<b>Total Expenses</b>	<b>\$ 21,049,714</b>

**TOTAL INCOME** \$ (540,113)\*  
including investment gains and losses

### NET ASSETS YEAR-END

Unrestricted	\$24,081,465
Temporarily Restricted	\$253,122
<b>Total Net Assets</b>	<b>\$24,334,587</b>

FYE 12/31/2017



\*2017 operated at a planned deficit; 2016 surplus fundraising was spent in 2017 on programming growth in Africa

## 2017 DONORS

### FOUNDING GLOBAL SPONSOR \$6MM+

Luxottica Group

### \$50,000+

Combined Insurance Company of America  
Essilor Vision Foundation  
Fidelity Security Life Insurance Company  
Verizon

### \$25,000-\$50,000

AT&T  
Empower Media Marketing  
Walman Instrument Group  
The Alcon Foundation

### \$5,000-\$25,000

Aetna  
American Direct Marketing Resources  
Coburn Technologies  
Consolidated Solutions  
Dinsmore & Shohl  
J.F. Maddox Foundation  
LCA - Vision Inc.  
Shamir Insight Inc.  
Transitions Optical  
Witan Media

### \$1,000-\$5,000

Butler County Community Health Consortium Inc.  
Caspio  
Hilco  
Local Concept, Inc.  
Michael Nina Stanton Foundation, Inc.  
State Window Corporation  
Topcon Medical Systems, Inc.

## BOARD MEMBERS

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